

## Catalog price

### Subscription and support for companies, non profit organizations and individuals

Prices are effective until December 31<sup>st</sup>, 2018

|   | Solo <sup>(2)</sup> | First Price <sup>(3)</sup>                              | Business <sup>(4)</sup>                  | Business+ <sup>(5)</sup>               | Première                        |
|---|---------------------|---|--|--|---------------------------------|
| <b>Yearly subscription<sup>(1)</sup></b><br>OpenFlyers platform         | Free                | €60/resource<br>+ €60                                   | €120/resource<br>+ €120                  | €180/resource<br>+ €180                | €540/resource<br>+ €540         |
| <b>Platform</b>   |                     |   |  |  |                                 |
| Ad free after authentication page                                       | ✗                   | ✗   | ✓  | ✓                                      | ✓                               |
| Ad free on authentication page  | ✗                   | ✗   | ✗  | ✓                                      | ✓                               |
| User number   | 5                   | Illimited   | Illimited                                | Illimited                              | Illimited                       |
| Resource number <sup>(6)</sup>  | 1                   | Depends<br>on subscription plan                         | Depends<br>on subscription plan          | Depends<br>on subscription plan        | Depends<br>on subscription plan |
| Private OpenFlyers engine<br>and sheduled updates                       | ✗                   | ✗   | ✗  | ✗                                      | ✓                               |
| Generic online spreadsheet  | ✗                   | €120/sheet/year   | €120/sheet/year                          | €120/sheet/year<br>First sheet offered | ✓                               |
| Custom online spreadsheet <sup>(7)</sup>                                | ✗                   | €1000/sheet/year  | €1000/sheet/year                         | €1000/sheet/year                       | €1000/sheet/year                |
| <b>Support</b>  |                     |   |  |  |                                 |
| Initial configuration<br>(required except for Solo plan) <sup>(8)</sup> | €200                | €400/5 resources +<br>€60/extra resource <sup>(9)</sup> | ✓  | ✓                                      | ✓                               |
| Maintenance tracking<br>spreadsheet configuration <sup>(10)</sup>       | €200                | €400/5 resources +<br>€60/extra resource                | €400/5 resources +<br>€60/extra resource | ✓                                      | ✓                               |
| Intervention & development <sup>(11,12)</sup>                           | ✗                   | 30 min.<br>/resource/year                               | 1 h/resource/year                        | 1.5 h/resource/year                    | 1 j/resource/year               |
| Updates   | €100                | €100  | ✓  | ✓                                      | ✓                               |
| E-mail support  | ✗                   | ✗   | ✓  | ✓                                      | ✓                               |
| Not surcharged hotline call   | ✗                   | ✗   | ✗  | ✓                                      | ✓                               |
| Response time   | ✗                   | ✗   | 10 business days                         | 5 business days                        | 2 business days                 |
| Following up customer requests  | ✗                   | ✗   | ✗  | ✓                                      | ✓                               |
| Training <sup>(13)</sup>  |                     |   | €600/day <sup>(14)</sup>                 |  |                                 |
| <b>Interfacing</b>  |                     |   |  |  |                                 |
| Electronic Payment Terminal<br>installation                             | ✗                   | €200/EPT  | €200/EPT                                 | ✓                                      | ✓                               |
| Access control software setup <sup>(15)</sup>                           | ✗                   | €200/element  | €200/element                             | ✓                                      | ✓                               |
| Access control monitoring   | ✗                   | €120/element/year                                       | €120/element/year                        | €60/element/year                       | €60/element/year                |

Depending on the country, VAT may apply to all above mentioned prices. For customers from the EU (France excluded), this mention does not apply provided they can communicate their EU VAT number.

(1) Subscription per calendar year and payment with order.

(2) Limited to individuals. Includes a planning of one resource to share between five users.

(3) Limited to non profit organizations.

(4) Offer open to all, except multi-activity professionals (training plus rental) or carrying out public transport of passengers.

(5) Offer open to all.

(6) A resource is charged only if it generates revenue. Any resource added during the year is charged for the full year. The resources taken into account depend on the activity. They can be material or human. For aeronautics, sailing or room booking activities, resources are material. For driving schools, resources are

human.

(7) Excluding development costs.

(8) Excluding online spreadsheet configuration.

(9) Included: three telephone appointments during the six months following the implementation of configuration.

(10) Based on the available model on demonstration platform.

(11) Example: to calculate a formula for fixing rates > expect one hour.

(12) We offer one quotation per year.

(13) Training activity registered under n°72 33 08875 33. This registration is not a State agreement.

(14) Travelling expenses excluded.

(15) Excluding technician setting installation and physical connections : contact us.